

Edison's New & Follow-on Investments



Edison Venture Fund announced completion of a \$3.4 million investment in Portable Internet, Inc. [More](#)



Edison Venture Fund announced a \$2.5 million follow-on investment in Telarix. [More](#)

Investment Strategy: Recapitalizations

Edison assists management to recapitalize businesses that have underperformed but have demonstrated renewed growth potential. [More](#)

Industry Focus: Security



Edison focuses on selected industry segments. In this issue, we highlight the Security sector. Edison finances software and business services companies that address elements of network, device, application and physical security. [More](#)

Programs for Edison's Entrepreneurs

Entrepreneurs face many challenging issues. The Edison team understands such challenges and we assist our portfolio companies in navigating through the exciting and sometimes daunting expansion stage. Edison provides business support and networking opportunities through its programs, events and various sponsorships.

Edison professionals hold a series of peer and industry sessions throughout the year to promote networking and commercial contacts between our portfolio companies. Discussion sessions are held on a regular basis among CEOs, CFOs, CTOs, Sales & Marketing Executives as well as pharmaceutical IT companies, financial services companies and telecom software companies.

We are continually seeking to expand our value-added programs. For information regarding upcoming scheduled events please visit <http://www.imakenews.com/eletra/gow.cfm?z=edisonvf%2C81308%2Cb2csTmL9%2C151874%2Cb3DInlJ>

Edison Spotlight: Gary Golding



In this issue Gary Golding, General Partner is profiled. Gary directs Edison's regional investment team in McLean, Virginia, which focuses on investment opportunities in Virginia, Maryland and District of Columbia. Gary leads Edison's investments in communications and government information technology. [More](#)

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