

eLuminator**January 2005****Edison Completes Four Investments in December**

(12/13/04) - Edison Venture Fund lead a \$6.0 million round with a \$4.5 investment in Pinnacle Tax Advisors, headquartered in White Plains, NY. [Read More . . .](#)

(12/23/04) - Edison Venture Fund announced a \$4.3 million investment in TetraData Corporation, located in Greenville, SC. [Read More . . .](#)

(12/30/04) - Edison Venture Fund announced a \$4.0 million investment in eChalk, headquartered in New York City. [Read More . . .](#)

(12/31/04) - Edison Venture Fund announced a \$2.0 million follow-on investment in VFA, located in Boston, MA. [Read More . . .](#)

**Edison Spotlight:
Business
Development**

Edison's Business Development group uncovers the top emerging growth companies from New York to Virginia. This group has successfully developed key relationships and raised Edison's awareness over the past 4 years. [Read More . . .](#)

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Edison Investment Strategy Highlight: BUYOUTS

Edison provides more than expansion capital. With over 130 investments since 1986, Edison has a successful track record of structuring financings that include management buyouts. [Read More . . .](#)

Industry Focus: Healthcare IT

Edison focuses on selected industry segments. In this issue we highlight the Healthcare IT sector. Edison finances software and services companies that serve the healthcare industry. [Read . . .](#)

**Washington Post interview with Gary Golding**

Gary Golding, General Partner in Edison's McLean, VA office describes venture capital as an apprenticeship business. [Read more . . .](#)

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