

GROWTH CAPITAL

MANAGEMENT  
BUYOUTS

ACQUISITIONS

CORPORATE  
SPINOUTSSECONDARY STOCK  
PURCHASES

# MORE THAN JUST EXPANSION CAPITAL...

MANAGEMENT &  
FINANCIAL COUNSEL

BUSINESS REFERRALS

EDISON DIRECTOR  
NETWORK

RECRUITING ASSISTANCE

## Acquisition Financing

Edison Venture Fund assists expanding companies in reacting quickly to acquisition opportunities that create synergistic value. Edison provides the capital and expertise to execute transactions with a value between \$5-25 million. With \$500M under management and 20 years of experience, Edison provides capital and value-added services to support management in acquiring and building successful companies. Edison can promptly make an offer and complete due diligence as part of an acquisition financing. [www.edisonventure.com](http://www.edisonventure.com)

### Investment Profile

- \$5-25 million purchase price
- Equity and leverage
- Growth buyout
- Corporate spinout
- Acquisitions
- Consolidation and rollup
- Recapitalization
- Key employee incentive stock

### Company Characteristics

- Information technology
- Mid-Atlantic region
- Niche market leader
- Experienced management
- Domain expertise
- Recurring revenue
- Scalable business model
- Not capital intensive

### Market Specialties

- Financial services & software
- Pharmaceutical IT
- Communication software
- Security
- Supply chain & logistics
- Wireless application
- Healthcare IT
- Human capital management
- Education IT
- Tech-enable business services

### Edison Participation

- Lead or sole investor
- Flexible terms
- Attract lenders and investors
- Director and advisor
- Management counsel
- Sales & marketing consulting
- Recruiting and partnering
- Organizational development
- Client and partner referrals
- Acquisition search and analysis



EDISON VENTURE FUND IS ACTIVELY INVESTING.

WE WELCOME INVESTMENT REFERRALS FROM INTERMEDIARIES,  
INVESTORS, LENDERS AND PROFESSIONAL SERVICE PROVIDERS.
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