

Industry Focus: Engineering / Manufacturing



John Martinson
Managing Partner

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"Engineering and manufacturing environments are primed to adopt technologies that enhance competitiveness and productivity through better product design, process workflow, and management. Edison's long track record in guiding companies that serve these markets toward premium exits underscores our experience and ongoing interest in the sector."

John Martinson, Managing Partner
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Edison's Engineering / Manufacturing Specialist
Contact John to discuss investment opportunities

Edison funds Engineering / Manufacturing solutions that target productivity enhancement, manufacturing execution and information management. We seek investment opportunities where Edison's wealth of experience and network of contacts will accelerate growth and build value for the company's stakeholders.

Edison Investment Experience With Leading Engineering / Manufacturing Companies

Airxchange	Energy recovery ventilation systems	Phoenix Geoscience	Electrical geophysical surveys for oil, mining, geothermal and water exploration
CambridgeSoft	Productivity software for life science and chemistry applications	POMS	Manufacturing execution software for pharmaceutical production
Digital Paper	Internet based software for technical content exchange and collaboration	QSS	Requirements management software for complex projects
Essential Technologies	Software for emergency response and integrated environmental management	ReTeC	Engineering service, project management and corrective actions at hazardous waste sites
Iconnex	PC software for conceptual design by mechanical engineers	Silicon Power	Advanced power electronics conversion and control technologies for utility, industrial and commercial applications.
InnaPhase	Enterprise technology solutions for pharmaceutical research & development	SMX	Laser tracking interferometer and software for measuring dimensions of large items
MAPICS	Enterprise Resource Planning solutions and services for manufacturers	Systemch	Packaging inspection and control systems
Marcam	PRISM manufacturing software for process industries	Taratec	Information technology consulting for pharmaceutical and life sciences industries
MathSoft	Calculation software and service	VFA	Facility capital asset planning software and services
Penn Process	Water treatment equipment	Voxware	Interactive voice-based solutions for logistics and distribution

Promising Market Opportunities

Engineering Design Software
Product Development Solutions

Plant Visibility

Manufacturing Execution Solutions
Information Management Solutions

More Than
Expansion
Capital...

Edison invests in information technology companies including: financial services, pharmaceutical IT, application software, interactive marketing, communications and business solutions. Edison initially invests \$5-10 million. We finance internal growth, management buyouts, acquisitions, corporate spinouts and secondary stock purchases. We invite growing companies in the Boston to Washington, DC corridor to contact Edison.