



"Government IT buyers across the globe have an increasing need for scalable off-the-shelf solutions to solve their needs. The Mid-Atlantic region with its proximity to the federal government in Washington, DC and sophisticated state and metropolitan governments, has attracted government software firms from many countries."

— Gary Golding, General Partner
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Edison finances software and electronics technology companies seeking their solutions to governments at the federal, state and municipal level. Edison's investments within information security have always had government as a leading customer. In varied software applications within regulated industries, such as energy, pharmaceutical and transportation, Edison has a track record of finding and building growth companies. The financial management of government programs is an attractive sector with budgeting, grant management and licensure software opportunities. Edison's experience in enterprise applications and government purchasing practices helps entrepreneurs to accelerate growth and build value.

Edison Investment Experience with Leading Government Companies

- > Archive Systems
- > Logic Tree
- > Log-Net
- > MDY
- > NFR
- > Octagon
- > Sentrax
- > Taratec
- > VFA
- > Vocus

Promising Market Opportunities

- Efforts to Outcomes
- Congestion Management
- Energy Management
- Business Continuity
- Facilities Management
- Social Services Management
- Decision Support Software
- IT Security
- Environmental Safety

Management from active and exited Government IT companies share industry trends and best practices.