



The Leading Investor in Expanding Information Technology Companies

New York

Established in 1986, Edison Venture Fund invests in expansion-stage IT companies located in New York. With \$550 million under management and over 20 years of investment experience, Edison provides capital and value-added services to assist management in building successful companies.

Edison has made 14 investments in New York and financed 150+ companies. Edison serves as lead investor in 8 active New York-based portfolio companies. www.edisonventure.com



COMPANY CHARACTERISTICS

\$5-20M revenue	Niche market leader
Mid-Atlantic & New England	Premier customers
Information technology	Experienced management
30+% growth rate	Domain expertise
Recurring revenue	Not capital intensive
Proprietary product or service	Scalable business model

EDISON INVESTMENT PROFILE

\$4-7M initial investment	Preferred & common stock
\$6-10M total investment	Flexible terms
Liquidity & expansion capital	Non-controlling interest
Founder & investor shares	Partial & full liquidity

VALUE ADDED SERVICES

Follow-on financing	Management counsel
Attract lenders & investors	Recruiting assistance
Edison Director Network	Business planning
Sales & marketing consulting	Client referrals
Organizational development	Partner referrals
Due diligence	Service provider referrals

LAN Systems

Novalis

>operative.



smartanalyst, inc.
RESEARCH AND ANALYTICAL PARTNER

USADATA

Edison Venture Fund is actively investing.

We welcome investment referrals from intermediaries, investors, lenders and professional service providers.



www.edisonventure.com

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