



The Leading Investor in Expanding Information Technology Companies

Industry Focus: Security



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"Security remains an attractive sector for Edison. Underlying growth drivers such as continued investments and upgrades in security at both the enterprise and consumer level remain intact. Private companies continue to be a source of innovation for products and services that address new network elements (VoIP, wireless LAN) and a growing number of new threats."

- Gary Golding, General Partner

Edison finances software and business services companies that address elements of network, device, application and physical security. We continue to seek emerging growth companies where our wealth of experience and network of contacts will accelerate and build value for management and shareholders.

Edison's Security Investments:	Promising Market Opportunities:
Axent (Rockville, MD) - Computer security software [IPO]	Host based security
BTG (Fairfax, VA) - Network security and information assurance products and services [IPO]	Secure access and authentication
Fiberlink (Blue Bell, PA) - Industry leading remote access and security solutions	Wireless device/communications security
Mergent (Rocky Hill, CT) - PC security administration software [Sold to Utimaco]	Application-level security
Netegrity (Waltham, MA) - Internet security and related products	Device connectivity control
NFR Security (Rockville, MD) - Leading provider of network intrusion prevention and detection solutions	Software solutions for homeland defense
Ripple Technologies (Plymouth Meeting, PA) - Leading provider of security, compliance and systems management solutions	Business services focused on security/compliance

Edison Venture Fund is actively investing.

We welcome investment referrals from intermediaries, investors, lenders and professional service providers.



More Than
Expansion
Capital...

Edison invests in information technology companies including: financial services, pharmaceutical IT, application software, interactive marketing, communications and business solutions. Edison initially invests \$4-10 million. We finance internal growth, management buyouts, acquisitions, corporate spinouts and secondary stock purchases. We invite growing companies in New York, New Jersey, Pennsylvania, Delaware, Maryland, DC, Virginia and Massachusetts.